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| *No recruiting for employment for any real estate brokerage is allowed in this class or on the school premises by any students. Report promptly any efforts to recruit by anyone to the Director for AREEC or to the Georgia Real Estate Commission by calling 404.656.3916. (Commission Rule 520-2.15)* | | | | |
| **Instructor – Robert Kozlowski… Direct (no text) – 912.231.4056**  **Email:** [**robert@mycbhomes.com**](mailto:robert@mycbhomes.com) | | | | |
| **Class #** | **Total Hrs** | **Day of Week** | **Date** | **Topic** |
| 1 | 3 | Tuesday | Mar 11, 2025 | Orientation: The Real Estate Broker |
| 2 | 6 | Thursday | Mar 13, 2025 | Brokerage Planning/Rights |
| 3 | 9 | Tuesday | Mar 18, 2025 | Real Estate Basics/Ownership |
| 4 | 12 | Thursday | Mar 20, 2025 | Governmental Controls/Transfer |
| 5 | 15 | Saturday | Mar 22, 2025 | Federal Law/Fair Housing |
| 6 | 18 | Tuesday | Mar 25, 2025 | Federal Law Continue |
| 7 | 21 | Thursday | Mar 27, 2025 | Agency/Disclosure, BRRETA |
| 8 | 24 | Tuesday | Apr 1, 2025 | Purchase Agreements |
| 9 | 27 | Thursday | Apr 3, 2025 | Leasing |
| 10 | 30 | Tuesday | Apr 8, 2025 | Community Association Management |
| 11 | 33 | Thursday | Apr 10, 2025 | Valuation |
| 12 | 36 | Tuesday | Apr 15, 2025 | Finance |
| 13 | 39 | Thursday | Apr 17, 2025 | Sellers Net, Buyers Cost |
| 14 | 42 | Saturday | Apr 19, 2025 | Closing and HUD-1 |
| 15 | 45 | Tuesday | Apr 22, 2025 | Brokerage/License Law |
| 16 | 48 | Tuesday | Apr 29, 2025 | Rules and Regulations |
| 17 | 51 | Thursday | May 1, 2025 | Brokerage Responsibilities |
| 18 | 54 | Tuesday | May 6, 2025 | Transaction Management |
| 19 | 57 | Thursday | May 8, 2025 | Ethics and Math Review |
| 20 | 60 | Tuesday | May 13, 2025 | Brokerage Policies |
| 21 | 0 | **Thursday** | **May 15, 2025** | **OPTIONAL CRAM** |
| 22 | 63.5 | **Tuesday** | **May 20, 2025** | **FINAL EXAM** |
| 23 | 0 | **Tuesday** | **May 27, 2025** | **FINAL EXAM RETAKE** |
| **Class will be held at 1965 Glynn Avenue Brunswick, GA 31520**  **Class Times: Morning classes 9:00 AM to 12:00 PM,**  **Optional Cram Course is Thursday May 15, 2025 – 9:00 AM to 12:30 PM**  **CRAM Course cannot be used as make up for missed classes.**  **Class Dates and Topics are subject to change.**  **If a class date change is necessary, a 2 day notice will be provided.** | | | | |